

# Senior Project Manager Responsible Sourcing

TRANSITIONS is a sustainability consulting agency comprised of former senior NGO managers, journalists, engineers, etc. Transitions promotes and accompanies the implementation of change in the public and private sector, in particular through the reinforcement of environmental and social responsibility in agricultural and forestry supply chains (palm oil, soy, cotton, fruits, pulp, wood, rubber, etc.). Convinced that dialogue between stakeholders is a powerful lever for progress, Transitions facilitates discussions in France and internationally in order to overcome the challenges of complex supply chains and promote more sustainable models for the use of natural resources.

**TRANSITIONS is looking for a motivated and committed full time Senior Project Manager to join its Sustainable Sourcing team and support leading organizations in the cosmetics, food, and retail sectors in the implementation of their deforestation-free and responsible sourcing policies.**

## **Job description**

In coordination with the Associate Directors, the Project Director and other Senior Project Managers, the Senior Project Manager will:

### *Primary responsibilities*

- Provide strategic advising to design and implement responsible sourcing strategies;
- Organize monitoring of action plans that support the implementation of deforestation-free and responsible sourcing policies and promote the landscape approach to preserve and restore fragile ecosystems;
- Implement and manage processes, methodologies and technical tools to achieve traceability, transparency and sustainability in complex supply chains;
- Provide recommendations and promote innovative solutions to achieve sustainable sourcing targets at organizational, economic, environmental and social levels (landscape approach, innovative business models, supplier engagement, etc.);
- Set up and manage multi-stakeholder dialogue and stakeholder engagement strategies to promote consensus on responsible sourcing approaches (NGOs, civil society organizations, corporates, communities, governmental institutions, research institutes, etc.);
- Organize and participate in field visits and field investigations, to nurture the design of strategies and projects, and/or monitor or assess responsible supply chain approaches, including the management of social, environmental and economic risks;
- Produce strategic reports and other deliverables;
- Contribute to the development of new business models based on the sustainable management of natural resources at the landscape level.

### *Secondary responsibilities*

- Manage daily contacts and develop relationships with existing clients;
- Ensure implementation, consistency and follow-up of planning to guarantee the expected outcomes are delivered upon deadline and in line with clients' expectations;

- Build proposals for engaging new clients and sectors to collaborate for improving their sourcing practices and be proactive in developing new business opportunities;
- Coordinate with other team members to explore innovative solutions and opportunities for going beyond clients' expectations.

## Required qualifications

- Masters' degree in business, engineering, political science or related field, ideally specialized in sustainability, natural resource management or supply chain;
- Minimum 5 years of relevant professional working experience in consulting, NGOs, or the business;
- Very strong knowledge and understanding of environmental and social responsibility issues related to the supply of products or raw materials derived from natural resources;
- Good knowledge of civil society groups and NGOs working on deforestation, conservation and/or social issues related to agro-production or forestry;
- Good understanding of the organization of complex supply chains and their commercial practices such as spot trading;
- Ability to summarize complex issues and link together various stakeholders;
- Ability to generate confidence and trust from clients, co-workers and managers. Ability to work under pressure with flexibility;
- Good judgment and common sense, ability to step back for a better understanding of issues;
- Excellent writing skills (both French and English), team-worker and critical thinker with the ability to take initiative;
- Entrepreneurial mindset: Transitions is a small company, the Senior Project Manager shall engage with the team in supporting the company's development strategy beyond the project he/she will manage;
- Ability to work daily with IT and digital tools, especially Excel.

## Desirable skills

- Prior experience in achieving traceability or transparency in complex supply chains;
- Prior experience collaborating with major international actors (big brands, retailers, supply chain players, etc.) that source from South East Asia, Latin America or Africa;
- Previous experience in designing, implementing and facilitating multi-stakeholders dialogues and/or coordinating field projects;
- Knowledge of the palm oil, soy, coconut or pulp & paper sectors.

## Language requirements

- Excellent command written and spoken of both French and English (bilingual) with the ability to draft concept notes and reports in both languages.

## Conditions

- Location: Paris 11 (Bastille area), France with frequent travel abroad
- To begin in September 2018
- Salary commensurate with experience